



ISSION

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## ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

**FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	10/01/05 AN	D ENDING # 09/30/06
	MM/DD/YY	MM/DD/YY
A. RE	GISTRANT IDENTIFICATIO	N
NAME OF BROKER-DEALER: Carl	M. Hennig, Inc.	OFFICIAL USE ONL
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
206 North Main Stree		
	(No. and Street)	
Oshkosh,	Wisconsin	54901
(City)	(State)	(Zîp Code)
NAME AND TELEPHONE NUMBER OF P Thomas A. Harenburg	ERSON TO CONTACT IN REGARD	(920) 231-663
R ACC	COUNTANT IDENTIFICATIO	(Area Code – Telephone Num
NDEPENDENT PUBLIC ACCOUNTANT of Dunleavy & Company,	P.C.	
	(Name - if individual, state last, first, middle	name)
(Address)		, Illinois 60406
HECK ONE:	(City)PROCESSED	(State) (Zip Code)
Certified Public Accountant	DEC 0 6 2006	1 1 2 9 2001 3
☐ Public Accountant	THOMOS. T	The state of the s
Accountant not resident in Unit	ed States or any of its possessions.	
	FOR OFFICIAL USE ONLY	
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

### OATH OR AFFIRMATION

	Thomas A. Harenburg , swear (or affirm) that, to the best of				
my kn	owledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of				
<del></del>	Carl M. Hennig, Inc. , as				
of	September 30, 20 06, are true and correct. I further swear (or affirm) that				
neithe	the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account				
	ied solely as that of a customer, except as follows:				
one solution as man of a customer, except as follows.					
NONE					
	VALERIE A WILEY  VALUE (A. Willy Notarium 3-21-16  President  Title  President  Title				
区 (a) 区 (c) 区 (d)	port ** contains (check all applicable boxes): Facing Page. Statement of Financial Condition. Statement of Income (Loss). Statement of 伊斯斯克斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯				
``'	Statement of Changes in Liabilities Subordinated to Claims of Creditors.				
X (g)	Computation of Net Capital.				
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.					
⊠ (j)	A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the				
□ (k)	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.  A Reconcilitation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.				
X (1)	An Oath or Affirmation.				
` ` ′	A copy of the SIPC Supplemental Report.				
	A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.				
•					

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

**SEPTEMBER 30, 2006** 

## **DUNLEAVY & COMPANY, P.C.**

CERTIFIED PUBLIC ACCOUNTANTS 13116 SOUTH WESTERN AVENUE BLUE ISLAND, ILLINOIS 60406

> (708) 489-1680 Fax: (708) 489-1717

### INDEPENDENT AUDITORS' REPORT

Board of Directors Carl M. Hennig, Inc.

We have audited the accompanying statement of financial condition of Carl M. Hennig, Inc. as of September 30, 2006 that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Carl M. Hennig, Inc. as of September 30, 2006, in conformity with accounting principles generally accepted in the United States of America.

DUNLEAVY & COMPANY, P. C. Certified Public Accountants

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Blue Island, Illinois October 26, 2006

# STATEMENT OF FINANCIAL CONDITION

## **SEPTEMBER 30, 2006**

#### **ASSETS**

Cash and cash equivalents Receivable from broker/dealers Securities owned, at market or fair value Furniture, equipment and leasehold improvements, at cost, net of \$182,026 accumulated depreciation	\$	57,372 270,794 479,168 25,452
TOTAL ASSETS	\$	832,786
LIABILITIES AND SHAREHOLDERS' EQUITY		
Accounts and commissions payable Accrued profit sharing contribution	\$	179,529 90,340
Total Liabilities	<u>\$</u>	269,869
SHAREHOLDERS' EQUITY  Common stock, no par value; authorized  2,000 shares; issued and outstanding  800 shares  Additional paid in capital  Retained earnings	\$	80,000 225,000
Total Shareholders' Equity	\$	257,917 562,917
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	832,786

The accompanying notes are an integral part of this financial statement.

## NOTES TO FINANCIAL STATEMENTS

## YEAR ENDED SEPTEMBER 30, 2006

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Organization - The Company was incorporated in the state of Wisconsin on December 9, 1968. The Company is registered with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers, Inc. The Company's principal business activity is the sale of securities.

Long and Short Securities - Securities positions are valued at market value or at the estimated fair value, as determined by the Board of Directors. The resulting difference between cost and market (or fair value) is included in income.

Securities Transactions - Securities transactions of the Company, including commission revenue and related expense, are recorded on a trade date basis, which is the same business day as the transaction date.

Cash Equivalents - Cash equivalents are defined as certificates of deposit and U.S. government obligations with a maturity date, when acquired by the Company, of less than 90 days and those securities registered under the Investment Company Act of 1940 which are comprised of cash and other short-term debt instruments and are commonly referred to as "money market funds."

Deferred Income Taxes - Deferred income taxes are provided when income and expenses, principally relating to the valuation of investment securities, are recognized in different years for financial and tax reporting purposes.

Depreciation - Depreciation of furniture and equipment is provided for using various methods over five to seven year periods. Depreciation of leasehold improvements is provided using the straight-line method over a thirty-one year period.

Concentration of Risk - Substantially all the Company's cash is on deposit at one financial institution and the balance at times may exceed the federally insured limit. Due to the strong credit rating of this financial institution, the Company believes it is not exposed to any significant credit risk to cash.

## NOTES TO FINANCIAL STATEMENTS

## YEAR ENDED SEPTEMBER 30, 2006

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES - (Continued)

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### NOTE 2 - SECURITIES OWNED

Securities owned consist entirely of equity securities at the quoted market value of \$479,168.

#### NOTE 3 - LITIGATION

The Company has been named as a defendant in a circuit court case alleging breach of a securities control agreement. The plaintiff seeks damages of less than \$37,000. The Company's management has answered the complaint denying all claims. Legal counsel is not able to form an opinion regarding the likelihood of an adverse decision or to estimate the amount or range of potential loss, if any.

## NOTE 4 - PROFIT-SHARING PLAN

The Company has a discretionary profit-sharing plan covering substantially all of its employees. For the year ended September 30, 2006, the Company has accrued a contribution of \$90,340 to this plan.

#### **NOTES TO FINANCIAL STATEMENTS**

#### YEAR ENDED SEPTEMBER 30, 2006

#### NOTE 5 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the National Association of Securities Dealers, Inc., the Company is subject to the Uniform Net Capital Rule, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 1500%. At September 30, 2006 the Company's net capital and required net capital were \$400,786 and \$100,000 respectively. The ratio of aggregate indebtedness to net capital was 67%.

#### NOTE 6 - RELATED PARTY TRANSACTIONS

A majority shareholder and officer of the Company has provided office space to the Company during the year ended September 30, 2006 and charged the Company \$27,600 for this service. There is no written agreement for this office lease. The terms are verbal and month to month.

#### NOTE 7 - SHAREHOLDER AGREEMENT

An agreement exists between the shareholders in which the majority shareholder has the first right to buy all the shares of the minority shareholders at a price equal to book value should the minority shareholders decide to sell their shares.

#### NOTE 8 - CLEARING AGREEMENT WITH OFF-BALANCE-SHEET RISK

The Company's customers may enter into securities transactions that include selling securities they do not own (short sales) and therefore will be obligated to purchase at a future date. These short sales are used to meet the needs of customers and are, therefore, subject to varying degrees of market and credit risk. Since the Company enters into the foregoing transactions solely for the benefit of its customers, the Company does not bear any credit or market risk, with the exception of the risk to the Company should its customers fail to honor their obligations related to the foregoing off-balance sheet financial instruments, as mentioned hereafter.

### NOTES TO FINANCIAL STATEMENTS

### YEAR ENDED SEPTEMBER 30, 2006

## NOTE 8 - CLEARING AGREEMENT WITH OFF-BALANCE-SHEET RISK - (Continued)

In order to facilitate the aforementioned transactions, as well as other transactions on behalf of its customers, the Company has entered into an agreement with another broker/dealer (Clearing Broker/dealer) whereby the Company forwards (introduces) customer securities transactions to the Clearing Broker/dealer, fully disclosing the customer name and other information. The processing and, if applicable, any financing pertaining to the introduced transactions are performed by the Clearing Broker/dealer. The customer account is therefore maintained and recorded in the books and records of the Clearing Broker/dealer on the Company's behalf. Either party may terminate the agreement without cause upon ninety days' prior written notice. Pursuant to terms of the agreement, the Company is prohibited from entering into any other similar agreement unless it receives prior written approval from the Clearing Broker/dealer. The agreement has a thirty-six month initial term that began February 19, 2004 and will automatically renew for successive one year periods unless it is terminated. To assure the Company's performance under this agreement, the Company is required to maintain a \$50,000 deposit with the Clearing Broker/Dealer. The Company is also required to maintain a \$120,000 broker/dealer fidelity bond. Additional provisions of the agreement state that the Company is to be held responsible for any losses arising when the customers introduced by the Company to the Clearing Broker/Dealer fail to meet their contractual commitments pertaining to the purchase, sale and possible financing of securities transactions. The Company may therefore be exposed to offbalance-sheet risk in the event the customer is unable to fulfill its contracted obligations and it is necessary for the Clearing Broker/Dealer to purchase or sell the securities at a loss. The Company's exposure to risk would consist of the amount of the loss realized on the purchase or sale and any additional expenses incurred pertaining to the transaction or other customer activity.

## NOTE 9 - NET OPERATING LOSS CARRYFORWARD

The Company has yet unused a net operating loss carryforward for federal income tax purposes of \$340,424 which expires on various dates beginning October 1, 2011.

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED SEPTEMBER 30, 2006

#### NOTE 10 - LEASE COMMITMENTS

The Company leases office space at three locations. The main office lease is month to month as is disclosed in Note 6. The second office lease expires April 30, 2007. The expense for the year ended September 30, 2006 relating to this agreement was \$5,200. Minimum payments relating to this operating lease for the year ending September 30, 2007 will be \$2,800. The terms of the third office lease are verbal and month to month. Total expense for the year ended September 30, 2006 relating to this agreement was \$3,525.

## NOTE 11 - LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

The subordination agreement which expired October 1, 2005 was not extended or renewed. All collateral relating to this agreement was returned to the subordinated lender who is a shareholder of the Company.

#### NOTE 12 - NONMONETARY TRANSACTION

In December 2005, restricted equity securities held as an investment by the Company were transferred to an officer in lieu of cash compensation. The securities were valued at their cost of \$49,500 which approximated fair market value at the time of transfer.